

**New York** 

Fourth Quarter 2008					
ECONOMIC INDICATORS (Change from year ago, unless noted)					
<b>Employment Growth Rates</b>	Q4-08	Q3-08	<b>Q4-07</b>	2008	2007
Total Nonfarm (share of trailing four quarter employment in parentheses)	-0.4%	1.0%	1.3%	0.7%	1.3%
Manufacturing (6%)	-4.2%	-3.1%	-2.7%	-3.4%	-2.6%
Other (non-manufacturing) Goods-Producing (4%)	-1.4%	2.4%	4.6%	2.2%	4.3%
Private Service-Producing (73%)	-0.2%	1.2%	1.5%	1.0%	1.6%
Government (17%)	0.5%	1.3%	1.1%	0.7%	1.1%
Unemployment Rate (% of labor force)	6.3%	5.6%	4.6%	5.4%	4.5%
Other Indicators	<b>Q4-08</b>	<b>Q3-08</b>	<b>Q4-07</b>	2008	2007
Single-Family Home Permits	-33.4%	-17.5%	-17.1%	-27.3%	-15.6%
Multifamily Building Permits	-73.8%	-36.6%	29.0%	1.3%	11.4%
Home Price Index	-4.3%	-2.4%	1.0%	-1.8%	2.0%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized leve	el) 2.36	2.45	1.98	2.34	1.97
BANKING TRENDS					
General Information	Q4-08	Q3-08	Q4-07	2008	2007
Institutions (#)	196	195	196	196	196
Total Assets (in millions)	609,078	614,366	510,610	609,078	510,610
New Institutions (# < 3 years)	16	19	22	16	22
Subchapter S Institutions	6	8	8	6	8
Asset Quality	Q4-08	03-08	Q4-07	2008	2007
Past-Due and Nonaccrual Loans / Total Loans (median %)	1.98	1.59	1.30	1.98	1.30
ALLL/Total Loans (median %)	1.01	0.97	0.93	1.01	0.93
ALLL/Noncurrent Loans (median multiple)	1.07	1.10	1.46	1.07	1.46
Net Loan Losses / Total Loans (median %)	0.06	0.02	0.02	0.09	0.02
Capital / Earnings	Q4-08	Q3-08	Q4-07	2008	2007
Tier 1 Leverage (median %)	9.30	9.67	10.01	9.30	10.01
Return on Assets (median %)	0.37	0.53	0.67	0.43	0.69
Pretax Return on Assets (median %)	0.51	0.80	0.93	0.60	0.99
Net Interest Margin (median %)	3.57	3.57	3.46	3.54	3.45
Yield on Earning Assets (median %)	5.68	5.77	6.29	5.78	6.25
Cost of Funding Earning Assets (median %)	2.01	2.04	2.93	2.18	2.84
Provisions to Avg. Assets (median %)	0.22	0.12	0.07	0.14	0.05
Noninterest Income to Avg. Assets (median %)	0.44 2.96	0.51 2.92	0.52 3.06	0.51 3.03	0.54 3.02
Overhead to Avg. Assets (median %)					
Liquidity / Sensitivity	Q4-08	03-08	Q4-07	2008	2007
Loans to Assets (median %)	64.6	65.0	63.0	64.6	63.0
Noncore Funding to Assets (median %)	23.7	23.0	19.8	23.7	19.8 24.4
Long-term Assets to Assets (median %, call filers)	25.3 77	26.1 67	24.4 62	25.3 77	62
Brokered Deposits (number of institutions) Brokered Deposits to Assets (median % for those above)	4.2	3.5	3.1	4.2	3.1
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Loan Concentrations (median % of Tier 1 Capital)	Q4-08	03-08	Q4-07	2008	2007
Commercial and Industrial	48.9	49.2	49.3	48.9	49.3
Commercial Real Estate	170.2	175.7	148.8	170.2	148.8
Construction & Development Multifamily Residential Real Estate	17.4 10.8	16.6 10.1	15.8 7.4	17.4 10.8	15.8 7.4
Nonresidential Real Estate	120.3	115.2	102.6	120.3	102.6
Residential Real Estate	237.9	229.7	202.7	237.9	202.7
Consumer	4.8	6.4	7.3	4.8	7.3
Agriculture	0.0	0.0	0.0	0.0	0.0
BANKING PROFILE	2.0	5.0	2.0	2.0	3.0
- The state of the	Institutions in	Deposits		Asset	
Largest Deposit Markets (from 2007 Summary of Deposits)	Market	(\$ millions)		Distribution	
New York-Northern New Jersey-Long Island, NY-NJ-PA	243	815,795	_	< \$250 million	
Buffalo-Niagara Falls, NY	19	34,539	<u>\$</u> 25በ m	\$250 million to \$1 billion	
Albany-Schenectady-Troy, NY	27	17,846		\$1 billion to \$10 billion	
Rochester, NY	23	12,305	ψibi	>\$10 billion	35 (17.9% ) 9 (4.6% )
Syracuse, NY	21	9,155		, 4.0 5	3 (1.070)
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